PLASTIC TOMORROW

Bi-monthly Plastic News Magazine

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STEER & Merck in partnership for collaborative research on processing special effect pigments

Scientists from two companies to accelerate development of right technology for adoption by Plastic industry

transform and functionalise materials of advanced materials through employs over 500 gifted engineers, in the fields of plastics, Intelligent Compounding. Our rich scientists and technicians across the pharmaceuticals, food & legacy of research and patented globe. With 60 patents for nutraceuticals, biomaterials and technologies will complement the breakthrough innovations, the biorefining, today announced a objectives of this unique venture." research collaboration with Merck, a leading science & technology Service Manager, Pigments in advanced platform technologies, special effect pigments.

focus on accelerating the sector. We believe in STEER's development of an appropriate technology platform and research technology for the plastic industry to capabilities, which enjoy proven track effectively process special effect record. Through this research pigments. While STEER will use collaboration, we intend to master the process know-how, technology co-rotating twin screw extruder platform and knowledge of materials technology to process special effect transformation, Merck brings to the pigments and bring to market the most table its understanding of pigments advanced platforms." and their behaviours and core research platform.

of our capabilities and technology by a batch. global leader. Our 21st century, corotating twin screw processor with fractional lobed elements allows for platform technologies that transform specific zones of the processor —

company, on creating co-rotating twin **Plastics, Merck**, said, "STEER has screw extruder technology to process been pioneering the materials and applications that help in the transformation research in Plastics The research collaboration will and holds several patents in this

Processing special effects work in plastics. STEER labs in India pigments is still a major challenge for will carry out the research work. the plastic industry, as the pigment STEER and Merck will jointly platelet structure is damaged in the validate the research work before processing stage. Any alteration or taking to market the technology change in the size of the structure hinders effective coloration and alters Commenting on the the appearance of the pigments in collaboration, **Dr. Babu** plastics. An appropriate process Padmanabhan, Managing Director window to process pigments of and Chief Knowledge Officer, various sizes will benefit the industry. **STEER,** said, "This is a major STEER's technology platform is milestone for STEER, as the research customised for producing effect collaboration is an acknowledgement pigments compounds and master

About STEER

STEER is a creator of materials work on materials using precise and functionalise materials in the application of forces — kneading, fields of plastics, pharmaceuticals, stirring or shearing material at food & nutraceuticals, biomaterials and biorefining. Founded in 1993 by

BENGALURU, INDIA, resulting in a quantum jump in process Dr. Babu Padmanabhan with a vision February 21, 2017: STEER, creator capability. With its ability to work to steer a new world, STEER today of advanced materials platform with sensitive materials, our has 5 global offices and 10 satellite technologies that effectively technology truly ushers in a new age offices, serving over 39 countries and company is committed to the design, Gordon Price, Technical creation and implementation of components, elements, peripherals creation of safer, stronger,

lighter, more sustainable products.

About Merck

Merck is a leading science and technology company in healthcare, life science and performance materials. Around 50,000 employees work to further develop technologies that improve and enhance life - from biopharmaceutical therapies to treat cancer or multiple sclerosis, cuttingedge systems for scientific research and production, to liquid crystals for smartphones and LCD televisions. In 2015, Merck generated sales of € 12.85 billion in 66 countries.

Founded in 1668, Merck is the world's oldest pharmaceutical and chemical company. The founding family remains the majority owner of the publicly listed corporate group. Merck, Darmstadt, Germany holds the global rights to the Merck name and brand. The only exceptions are the United States and Canada, where the company operates as EMD Serono, MilliporeSigma and EMD Performance Materials.

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Plastic Tomorrow

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COSMO FILMS COMMISSIONS SIGNIFICANT CAPACITY EXPANSION



DELHI, Feb 8, 2017 - Cosmo Films, a leading manufacturer of biaxially oriented polypropylene (BOPP) films which go in for packaging, lamination & labeling applications; has announced start up of its tenth, 10.4 metre BOPP line. With installation of this new line, the company will increase its annual capacity by 40%, taking it to 1.96 lakh MT. Company's current annual capacity stands at 1.36 lakh MT.

The new line whose announcement was made in October 2015 has been commissioned ahead of its schedule and has been installed at company's existing facility at Karjan, near Vadodara, India which already houses BOPP lines, extrusion coating & chemical coating lines and a metalizer. The commissioned line is the most advanced line available in the market today in terms of its width and output and is the first 10.4

metre line to be installed in the changeovers and automatic country. The line is equipped to consumption of waste will not only deliver both superior quality products with minimized but also help the company with its scratches, oil or additive spots & high surface energy as well as consistent quality due to automatic changeovers. The line is also capable of producing films as thick as 80 microns to cater to segments like textiles which require thicker films.

The line output would cater to both domestic and export markets. The new line is part of a series of expansions which have been announced in the last one year by the company for both its India operations and its subsidiaries in US & Korea.

development, Mr. Pankaj Poddar, CEO, Cosmo Films Ltd said, "I am been installed ahead of its schedule information, 200 crores. The high speed line enquiry@cosmofilms.com. equipped with automated

lead to an increase in power savings overall operational efficiencies. The new line is expected to contribute to substantial growth in sales and profit in Financial Year 2017-2018."

About Cosmo Films Limited

`Established in 1981, Cosmo Films Limited today is one of the global leaders and manufacturers of Bi-axially Oriented Polypropylene (BOPP) films used for packaging. labels and lamination applications. The company is the largest exporter of BOPP films from India and is also the largest producer of thermal lamination films in the world with Speaking on the plant cum distribution centres in India, Japan, Korea & the U.S along with global channel partners in more pleased to inform that the line has than fifty countries. For more and well within the projected capex of www.cosmofilms.com or write to

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I Dinesh Jivanlal Shah here by declare that the particular given above are true to the best of my knowledge and belief.

Dinesh Shah. Signature of Publisher Facial wipes in India is in nascent stage with limited number of brands. Thus there is potential for wipes to grow. The disposable wet wipes market - fairly niche and nascent in India still Grown to 100 Crores.





- Baby wipes segment 65-75 Crore and Personal hygiene wipes 30-40 Crore
- Being a lifestyle item, it will take a while before there comes an inflection point.
- The facial wipes have application offered (in fact USP) as the following:

Deep pore cleansing Makeup removal Moisturizing Refreshing wipes Sunscreen Toning Multi Use Oxygen booster

- Please note the **Consumer purchaser Influencers:**
- **Price** was and is the most important factor for consumers.
- Brand awareness & benefits also important. Brand Awareness is no less influencer.
- Most uses are by unmarried persons
- Relatively there is **younger-aged** users.
- More of students and then working women use facial wipes
- **Higher the income of people is, less** they use the facial wipes [obviously, they roam in AC vehicles and have better environment always around them]
- **Highest numbers of users follow in the least income group of people**. {People making less money definitely spend on such products, courtesy they visit super stores and impulse-buy such 'new' cosmetic products.}
- And thus the biggest target market for this product on first hand in INDIA can start with **the students** and working ladies between the age group of 18 to 24.
- Now also note as to **why** people do and can prefer facial wipes over soap or water.
 - For convenience
 - Time saving
 - Mostly for cleansing and then for deodorant and for make up removal

When Used?

- During day time mostly
- During heat for sweat cleansing
- During Travel

Using period

- Most use since just one year, it is a new Phenomenon [and so good to introduce since there is no strong brand preference of love or people are not wedded to any particular brand.
- In India, most preferred **color for the wipe is white**, followed by pink.
- Most preferable **variant** is Aloe Vera followed by Cucumber, lemon and Herbal. Aloe Vera variant of wipes- be made more available than other variants. Other 3 variants: Rose, Orange & lemon equally important. Fast moving still is Apple variant currently- is also liked by many consumers-Can try to popularise.

DO good within Wipes:

- Cleansing is the most important do good benefit
- Oil balancing, Deodorizing are followed.
- Hydration comes next BUT
- Fragrance is moderately important.

- Freshness most important followed by softness / smoothness.
- Refreshing: This feature is important
- Nourishing and glowing is not so important

• Purchase frequency:

- Maximum users- once a month
- Equal people stand next as once in 6 months purchasers,
- Every 2-3 month purchasers stand next but not much lesser people. Means once purchased, customers come back.
- Factors affecting purchase of current brands:
- Visibility is the most important factor for the people to make purchase.
- Recommendations also important. i.e. word of mouth publicity. [Note that in INDIA whatever good or bad is purchased, the purchaser never try to prove in front of others that he is or was befooled.] And so, each one project his/her purchase as the best. And so recommendations are made.

• Ideal Brand preferences for the people to make purchase decisions.

Do- good benefits like cleansing, all-in-one, fresh etc. - most preferred as ideal brand perception. And Feel- good emotions & brand are less important.

Most important parameters for the wipes are as below:

- Availability most important.
- Followed by do-good benefits like cleansing, oil balancing et-cetera.
- Moderately affected by Price & brand.

• Buying behavior

- Major user base of wipes is educated and young women =>importance to reading back of pack, FOR its benefits, expiry date, skin type and ingredients and they read the benefits like- cleansing, oil-balancing, exfoliation.
- Matured women 35+ more % read back of pack, followed by 25-35 years, by 18-24 years.

• Brand preference and Brand Loyalty

- Max percentage of users change after few purchases
- Many change because of on non-availability of preferred brand
- About 20% of the users change brand every time
- And about 15% never change the brand.
- BUT Considerable decision-making happens at Point Of Purchase. And so the strategy can be devised accordingly.
- Implied here that : upcoming brands have chances to gain market share

• PLACE OF PURCHASE (Point of purchase- POP)

Half of the purchasers Prefer Modern Trade followed by Medical Shops and Kirana.

• Online purchase behaviour

- Online buyers affected mostly by variety.
- Customer reviews & ease of purchase also imp.

• Wipe Sampling:

- Flights most preferred for sampling.
- Followed by Salons & Spas, hotels & Private Cabs.
 In fact in India, KIRANA and Medical shops are the best sampling places.

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Welcome to discuss, we are highly technical & professional.



માત્ર ચાર લાખની મશીનરીઃ માત્ર પાંસઠ પૈસામાં તૈયાર થતી આ બાઉલ પંચ્ચાસી પૈસામાં વેચાય છે.



રેડીમેઈડ કપડાં, જૂતાં, રમકડાં તથા અનેક બીજા જાતના પૈકીંગ માટે વપરાશમાં લેવામાં આવતાં ખોખા બનાવો મશીનરીમાં રોકણ રૂપિયા 52 લાખ.



પી.પી. પ્લાસ્ટિકની સૂતળી



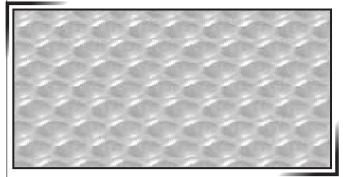
વોશીંગ મશીન, ઓટોમોબાઈલ, ઈલેકટ્રીકલ, પ્લમ્બિંગ વગેરે ઉપયોગીતાઓ માટે કોરુગેટેકપાઈપ મશીનરીમાં રોકાણ રૂપિયા ૨૨ થી ૨૫ લાખ.



અનેક સાઈઝના પ્રિન્ટેક પેપર ફેન 45 લાખની મશીનરી



લૂપ પિન મશીનરીમાં રોકાણ રૂપિયા ૩૦ લાખ જુદી જુદી સાઈઝ માટે જુદા મોલ્ડ. દરએકની કિંમત રૂપિયા ચારથી પાંચ લાખ.



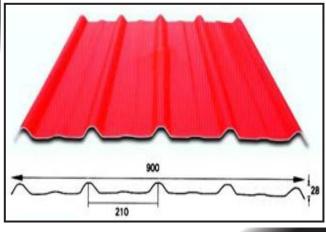
પેકેજિંગ માટે એર બબલ ફિલ્મ મશીનરી માં રોકાણ રૂપિયા 45 થી 50 લાખ



હાર્ડ બોર્ડ ખૂબ મોટું માર્કેટ મશીનરી કિંમત ૭૨ લાખ.

પેપરને પ્લાસ્ટિક થી લેમીનેશન કરી કાગળ તૈયાર કરવોઃ કાગળની મોટી માંગઃ પેપર કપ માટે, મિઠાઈના, તૈયાર કપડાં, અગરબત્તિના… વગેરે ખોખા માટે ઘણી મોટી માંગ છે. મોટું રોકાણ, મોટો ધંધો મશીનરી કિંમત આશરે રૂપિયા 75 લાખ.

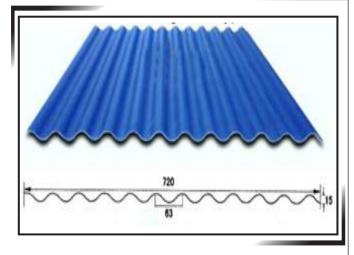












પીવીસી બોર્ક. વુક + પીવીસી બોર્ક. વુક + પ્લાસ્ટિક દરવાજા અને ફેમઃ એકજ મશીનરી સેટ માંથી બનાવી. કિંમત આશરે રૂપિયા 4.11 લાખ.

એકજ મશીનરીના સેટ માથી પીવીસી બોર્ડ વુંડ + પીવીસી બોર્ડ અને ચુપીવીસી રૂફીંગ શીટસ બનાવી. મશીનરી કિંમત આશરે 3 લાખ.

Kamal shah

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OPVC pipes that will change the pipig future fo the world now on. It is started.

Polyvinyl chloride, also called **Polychloroethene** or **PVC**, is a thermoplastic. It soft when heated and hard when cooled. Polyvinyl chloride is made by polymerization of the monomer vinyl chloride (chloroethene) CH₂=CHCI.

Making Orientation of PVC: It is a discontinuous technology (stretching after extrusion), but without a gap between the two operations. As a result, the Molecor process reduces the length of the process by 80% and energy consumption by 85%.

Orientation is achieved by controlled stretching and expansion of the PVC pipe.

Now coming to OPVC and its differences from other two in terms of manufacture and structure is that while it is made, it is made by realigning the PVC molecules by means of biaxial orientation. The thickness gets reduced to up to 45% and the greatest physical enhancement that it gets is of its impact resistance which increases eight times. The strength also gets doubled. These pipes have large bore capacity with increased hydraulic capacity. The use of OPVC has been increased in several folds in last seven years and has taken over UPVC. Whereas the leader in the market remains the MPVC which has got the highest spread of applications worldwide. In terms of Eco friendly factor, OPVC cleans sweeps off other two as it has been proved that the future of PVC types lies with OPVC as they are most Eco friendly pipes available. Some of the other features of OPVC which makes them stand alone are its high corrosion resistivity, light weight, smooth bore with lowest frictional losses, high strength and recyclableThe PVC pipe is altered at the molecular level to change the amorphous structure of UPVC into layered structure by Oriented process hence it is called O-PVC.

The softening point of OPVC is 82 deg C but we recommend usage up to 60 deg Celsius only. The ideal operating temperature for OPVC Pipes is from -25degrees to 60 degrees.

The life on minimum for O-PVC pipes is 50 years. ! Surprising Fact!

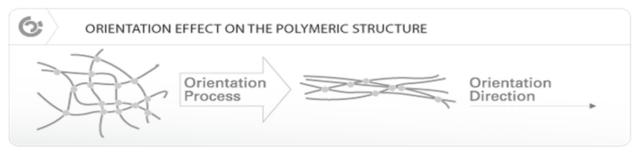
PVC-O is made by realigning the PVC molecules through a process of biaxial orientation. This greatly enhances the material properties - around twice the strength and ten times the impact resistance is achieved compared to traditional PVC-U material.

It means the wall thickness of PVC-O pipes can be reduced by up to 50% while maintaining the same pressure as that of the traditional PVC pipe. The result is that PVC-O has a larger bore offering greater hydraulic capacity; the pipe is manufactured with significantly less embodied energy and is more material efficient compared to other pipe options.

Although PVC-O pipes have been produced and used in Australia for over 20 years, recent manufacturing technology advances have seen greater availability in the last five years. Australia has been at the forefront of these significant advances and has the largest PVC-O pipe manufacturing capacity in the world.

Considering their relative low weight, PVC-O pipes are strong and durable. It stays strong through a range of temperatures, resulting in fewer burst pipes and other maintenance issues. The long lists of benefits of PVC-O pipes include:

- Exceptional Strength and Ductility
- · High Impact Resistance
- · Larger Bore offering greater hydraulic capacity
- Smooth Bore offering Low flow resistance
- · Corrosion Resistant making it ideal for water infrastructure durability
- Guaranteed minimum stiffness of SN9 (DN100 DN300), SN10 (DN375 DN600)
- · Light Weight offers savings in transport, installation and structural support
- Material & Energy efficient 100% Recyclable
- · Manufactured with significantly less embodied energy



Molecular orientation process modifies the PVC structure by giving the polymers molecules a specific orientation.

This makes for a plastic with an unbeatable **tensile strength and fatigue**, **flexibility and resistance to impact**. Improvements in design and physical properties include: Non-Corroding Ductile Iron Pipe O.D. Larger I.D. than Ductile Iron and Conventional PVC Lighter weight than Ductile Iron and conventional PVC Higher Impact Strength Greater Cyclic and Hoop Strength Higher Design Stress Superior Notch Resistance One of the Safest and Easiest Pressure Pipes to Tap Thicker Walls than all PC 350 and Special Thickness

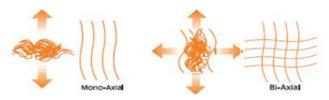


Figure 1. Mono-axial and Bi-axial
Orientation



DN110mm-630mm ISO16422

It totally rules out the possibility of using low-quality raw material in production and fully guarantees the property in terms of hygiene, and mechanics, etc.

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OD	0.8MPa		1.0MPa		1.25MPa		1.6MPa		2.0MPa	
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	(mm)	(mm)								
110	1.8	0.4	2.2	0.5	2.7	0.5	3.4	0.6	4.2	0.7
125	2	0.4	2.5	0.5	3.1	0.6	3.9	0.6	4.8	8.0
140	2.2	0.5	2.8	0.5	3.5	0.6	4.3	0.7	5.4	0.9
160	2.5	0.5	3.2	0.6	4	0.6	4.9	0.8	6.2	1
180	2.8	0.5	3.5	0.6	4.4	0.7	5.5	0.9	6.9	1.1
200	3.2	0.6	3.9	0.6	4.9	0.8	6.2	1	7.7	1.2
225	3.5	0.6	4.4	0.7	5.6	0.9	6.9	1.1	8.6	1.3
250	3.9	0.6	4.9	8.0	6.2	1	7.7	1.2	9.6	1.5
280	4.4	0.7	5.5	8.0	6.9	1.1	8.6	1.3	10.7	1.7
315	4.9	8.0	6.2	1	7.8	1.2	9.7	1.5	12.1	1.9
355	5.6	0.9	7	1.1	8.7	1.4	10.9	1.7	13.6	2.1
400	6.3	1	7.8	1.2	9.8	1.5	12.3	1.9	15.3	2.3
450	7	1.1	8.8	1.4	11	1.7	13.8	2.1	17.2	2.6
500	7.8	1.2	9.8	1.5	12.3	1.9	15.2	2.3	19.2	2.9

The range of pipes usually made from 40 mm to 110 mm, 110 mm to 500 mm mostly in two different machinery sets for the economy of production and scale.

The age old nuisance of adding much of CaCO3 to reduce the quality, distributing money among Government officers in achieving contracts and tenders, all such nuisance must stop though the quality pipes and assist to build better Nation, now on.

Jai HIND!

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TCI VC 15 TCI VC 30 TCI VC 60 Vacuum Cleaner

Model	TCI VC 15	TCI VC 30	TCI VC 60 (2 & 3)
Capacity	15Ltr	30 Ltr	60 Ltr
Power	1100 W	1100 W	2200 W - 3300 W
Voltage	220V-240V	220V-240V	220V-240V
Height	55cm	76cm	90cm
Tank Diameter	345mm	345mm	440mm
Mode of Cooling	Circulation air cooling		
Air Flow Rate	48 L/S	53 L/S	105 L/S
Vaccum Suction	210 mbar	230 mbar	250 mbar
Length of the Cable	7 Mtr.	7 Mtr.	8 Mtr.
House Diameter	36 mm	40 mm	40 mm
Packing	43x43x61 cm	43x43x81 cm	63.5x56x99cm



Soap Dispenser

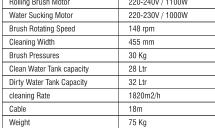


Urinal Screen



Scrubber Dryer

220-230 V / 50 Hz Voltage / Frequency 770 mm Water Sucker Brush Diameter 455 mm Rolling Brush Motor 220-240V / 1100W Water Sucking Motor 220-230V / 1000W **Brush Rotating Speed** 148 rpm Cleaning Width 455 mm Brush Pressures 30 Kg Clean Water Tank capacity 28 Ltr Dirty Water Tank Capacity 32 Ltr



1060x650x1025 mm



Wet Mop Set



Caution Board



Manual Sweeper

Manual Sweeper Specification

Size

Scrubber Dryer Specification

Model	TCI FS 600
Hopper Capacity	40 Ltr.
Area Coverage	2600 Sq. Mtr. / Hour
Sweeping width with Main Brush	500 mm
Sweeping width with Main Brush	500 mm
Weight	27 Kg.
Dimension	30 x 29 x 17 Inch
Color	Yellow



Double Bucket Wringer Trolley with Caddy



Glass Cleaning Kit



Single Disc

Single Disc Specification

Model	SD 1100	SD 1500
Power	1100 W	1500 W
Voltage	220V	220V
Speed	154 rpm	154 rpm
Main Cable Length	12 mtr	12 mtr
Base Plate Diameter	17 inch	17 inch
Weight	48 Kg.	68 Kg.
Accessories	Main Bdy Handle	Main Body Handle
	Water Tank, Pad Holder,	Water Tank, Weighting Iron,
	Hard Brush, Soft Brush	Pad Holder, Hard Brush,
		Soft Brush



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